

Expert Guidance for Venture Capital Decision-Making

We're here to help venture capital investors and their portfolio companies navigate complex situations and business sales, working toward the best outcome for all stakeholders.

How We Help

Every business starts with a vision. As vision turns to reality, a business encounters any number of small and large setbacks along its path to growth. Sometimes, things work out in a company's favor; other times, market realities or other ongoing challenges can make it difficult to stay on course.

Venture investors, meanwhile, face a different set of concerns. They have a finite window of time in which they can wait for an investment to reveal its potential. When a business remains below its target orbit and the clock has run out, investors and founders need assistance in making a smooth exit so that the company can have a fresh start in new hands.

That's where we at Oaklyn Consulting come in. We help businesses and VC investors manage complex situations where investment banking expertise can be hard to find. In doing so, we extend the highest level of professionalism and respect to every party involved.

Navigating Your Strategic Challenges

Our mission is simple — to evaluate the possible paths forward in each client's unique situation, then work toward the desired outcome for as long as it takes. We have more than two decades of experience handling complex transactions and can provide expert guidance for these situations and others:

Mergers

Acquisitions

Capital Raises

Recapitalizations

Joint Ventures



We Help Where Traditional Investment Banking Advisors Cannot

As consultants, not brokers, we offer a level of expertise and support that goes beyond the capabilities of traditional investment banking advisors. Unlike them, we don't work for success fees, so we don't work only for clients for whom a full, traditional sale is a predetermined outcome. This means that we can help you manage risk, evaluate alternatives, negotiate wisely and chart the best path forward, deal or no deal.

We draw on our decades of knowledge and experience to help clients work through every imaginable scenario. Maybe there's deep uncertainty about what the best outcome is. Maybe there are complicated financial dynamics. Maybe there are joint ventures, alliances or partnerships that can substitute for traditional deals. Maybe there's been interpersonal conflict and emotions are running high.

We help provide a structure and vision for a business to find a new home, assess potential alternatives and curate a list of suitable options, paving the way for financial backers to bring their investment period to an end. We think creatively, lead with empathy and work closely with each client to deliver solutions that meet their specific needs. We partner with CEOs and board directors to divide the work of a deal in the most effective way to get the job done and meet budget requirements. With flexible hourly fees, we can support a deal for a cash-burning company by managing only the parts of the deal process that have the most value for the company.

We Help Clients Succeed At Their Most Challenging Transactions

Contact Oaklyn Consulting today to learn more about how our expert guidance can help you make the right decisions for your portfolio of investments.

150+
CLIENTS

4000+
STAKEHOLDERS

50:50
CLOSE-TO-PASS RATIO

